

Hi there!

We're looking for an experienced Sr. Paid Media Specialist with a minimum of 2 – 3 years running Google Ads and other digital media campaigns for national and/or international enterprise B2B/B2C clients.

The Sr. Paid Media Specialist will be on the Performance Marketing team and instrumental in building strategies, go-to-market campaigns, and using a cross channel campaign management approach, including hands-on setup, execution and measurement.

You have 2-5 years (Preferably Agency-Side) developing, managing, and driving execution for all facets of performance-based paid media programs across major digital marketing platforms, including; Google Ads, LinkedIn Ads, Facebook & Instagram Ads, Google Analytics, and Google Data Studio. If you have been a part of a team that creates and manages multi-channel media programs and want to grow your ownership and skills, we want you!

About Enilon:

Enilon is a **work-from-anywhere** digital marketing agency that originated in Fort Worth, TX in 2005. While our team members are spread across the U.S., we work together to deliver data-driven, consumer focused digital programs to our clients.

About You:

Characteristics/Traits:

- You are driven to be the most knowledgeable in your field and want to be the resident expert
- You have strong attention to details, thrive in a fast-paced environment, and enjoy variety in your work, and are impatient with those who can't keep up
- You want to own your work, ensure its quality, and work collaboratively with a team of smart people coming together to achieve holistic goals for your clients
- You love to help build digital marketing programs and be responsible for their success
- You love to constantly learn about digital marketing advancements, stay on top of your game, and educate others on your learnings
- Ability to work autonomously in a remote working environment

Responsibilities:

- Manage a diverse client portfolio of media campaigns across Google, LinkedIn, and other social media channels
- Deliver campaign insights using Google Ads, Google Analytics, and Data Studio reports.
- Work both directly with clients as well as other Enilon team members (Client Manager, SEO, Web Dev, Strategy, etc.) to clearly understand client goals and business needs in order to formulate effective plans.
- Manage budgets, bids, pacing, performance, and reporting for paid media channels for multiple clients
- Provide strategic recommendations on overall account success and growth

- Certifications/Hard Skills In Any Of the Following Are An Added Plus:
 - Google Ads Manager
 - LinkedIn Campaign Manager
 - Facebook Ads Manager
 - Bing Ads Manager
 - GDN (Google Display) Advertising
 - Google Analytics
 - Google Data Studio
 - Familiarity with SEO and how it relates to Google Paid Search
- Ability to be flexible and manage priorities for yourself and your team in lieu of shifting priorities
- Be in a constant state of research and learning in order to remain on top of industry trends and best practices
- When it comes to writing ad copy, you embrace constant A/B testing in order to help drive performance
- Attention to detail, data accuracy, and confidence in your execution of tasks
- Present weekly, monthly, quarterly, and annual plans, results, and recommendations to clients, business unit leaders, and executives

Your Experience:

- Bachelor's degree, with coursework in related area (marketing, digital advertising, business, technology)
- 2-5 years of hands-on experience running Google Ad campaigns and digital media campaigns in channels such Facebook, Instagram, LinkedIn, and analytics and reporting in Google Ads, Google Analytics, and Google Data Studio
- Experience working in collaboration with client managers
- Strong interpersonal, written, and verbal communication skills
- Ability to work effectively in a cross-functional dynamic team environment
- Ability to maintain a positive, professional demeanor at all times
- Previous remote working experience preferred
- You must have a reliable home-office or remote working space available for focused work and video conferencing

Benefits and Culture:

- Work from anywhere in the U.S.
- Competitive pay
- Excellent Health Benefits. Benefits start the first day of the month after the hire date
- Matching 401k up to 4%
- 10 Paid holidays per year
- Unlimited PTO
- Daily dedicated "do not disturb" time for everyone
- Strong Life/Work balance philosophy

